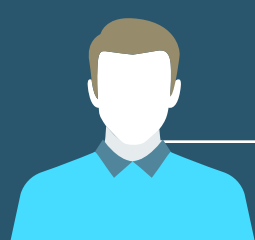
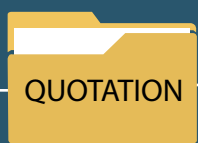


AUTOMATING FRONT & BACK OFFICE WORKFLOWS WITH AN ERP

HOW DOES IT LOOK LIKE?



CUSTOMER REQUESTS FOR A QUOTE FOR A CERTAIN NUMBER OF PRODUCTS TO BE MANUFACTURED



BACK OFFICE SENDS THE QUOTATION VIA ERP'S EDI CAPABILITY

REAL TIME VISIBILITY



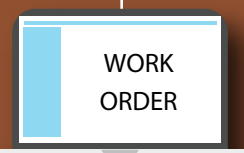
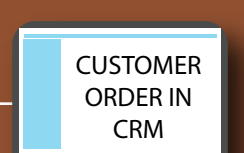
AUTO CALCULATED



COST PER PRODUCT



POST GO AHEAD BY CUSTOMER A CUSTOMER ORDER IS CREATED



A WORK ORDER IS GENERATED AND ASSIGNED TO THE SHOP FLOOR

BASED ON ESTIMATED TIME TO MANUFACTURE THE PRODUCT, MAN-POWER AND MACHINE CAPACITY ARE SCHEDULED IN ADVANCE



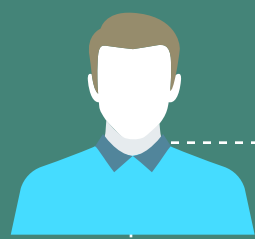
BASED ON ERP'S CALCULATION OF ESTIMATED NUMBER/AMOUNT OF RAW MATERIALS TO BE USED & CURRENT INVENTORY LEVELS, RAW MATERIALS ARE ASSIGNED TO THE WORK ORDER



IN CASE OF AN INVENTORY SHORTAGE



ERP ALERTS THE PERSONNEL AND AUTOMATICALLY SENDS A PROCUREMENT REQUEST TO DESIGNATED SUPPLIERS BASED ON PENDING ORDERS & SALES FORECAST



ERP SENDS CONSTANT STATUS UPDATES REGARDING PRODUCTION PROGRESS

PRODUCTION COMPLETE

SHIPPING DETAILS ARE GENERATED IN ADVANCE AND SENT TO CUSTOMER CUSTOMER CAN CHECK THE SHIPPING STATUS ON CUSTOMER PORTAL & KEEP TRACK OF DELIVERY



POST RECEIPT OF GOODS BY CUSTOMER, PERSONNEL GENERATES AN INVOICE AND ELECTRONICALLY DISPATCHES IT TO THE CUSTOMER



ORDER CLOSED

POST RECEIPT OF GOODS AND FINAL PAYMENT BY CUSTOMER, THE ORDER IS CLOSED IN CRM



ACCOUNTS RECEIVABLE IS UPDATED AGAINST CUSTOMER-ORDER IN CASE OF CREDIT PERIOD EXTENDED TO THE CUSTOMER

ACCOUNTS PAYABLE TO VENDORS ARE RECORDED AGAINST PURCHASE ORDER

ADVANCE PAYMENTS BY CUSTOMER ARE RECORDED AGAINST CUSTOMER ORDER

OVER-TIME DETAILS OF PERSONNEL ARE RECORDED IN PAYROLL MODULE